

# DO YOU LOOK LIKE YOUR BUYER?

Condos are back and have a wide appeal from starter homes for young professionals to empty-nester retirees have their own ideas of what home looks like!



Here the high-tech look with simple forms and today's materials reflects the urban environment it is in and the tech-oriented renter.

Water oriented condos use shingles and low roof line to appeal to the nautical locale and potential buyer.



Scaled to fit into the neighborhoods at 2 ½ stories and an "elegant" look on an elegant street.



"Commuter" look retail below residential less than ½ block to the train creates a residential entry on a commercial street.



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1477 Chain Bridge Rd, Suite 200  
McLean, VA 22101  
703.893.0102  
www.devereauxarch.com